



## P4W's adaptable technology supports innovative business models

### Keystone Law's bespoke platform enables lawyers working remotely around the world to deliver legal services with ease

In 2002, a lawyer from a mid-tier law firm believed that the legal market was ready for a new approach. Using technical innovation and modern working practices to drive productivity, he created Keystone Law to deliver legal expertise in a more efficient way.

Keystone lawyers work independently, from whichever location is most convenient for them and their clients. The firm provides all of the support and infrastructure required by the fee earners including a suite of meeting rooms, marketing, compliance, finance and IT support.

At the heart of the business is a bespoke IT platform known as Keyed-in. It's a flexible system that ensures lawyers can access everything they need from one central location.

Today, Keystone Law is one of the UK's leading law firms, with over 400 lawyers who offer exceptional levels of knowledge and experience to thousands of clients across the globe. The Legal 500 2021 recognised them as 'one of the go-to firms' for their 'great roster of highly experienced talent' and in November 2020 they were awarded the coveted 'Law Firm of the Year' accolade at The Lawyer Awards.

#### A custom-fit approach

Keystone started using P4W in the early years of the business. At the time, this system was selected because it offered the very specific administration and financial functions that the firm wanted, without requiring significant administration to deliver them. As Keystone has grown, so has the way the firm uses P4W.

P4W's flexible structure, which integrates with many market-leading technology solutions, was quickly realised by Keystone. They worked with the P4W team to transform Keyed-in from a simple intranet into an award-winning tech platform and today it is used by hundreds of lawyers who can easily access information whenever and wherever they require it.

#### One source efficiency

Maurice Tunney, Director of Technology and Innovation at Keystone Law, sees P4W's open access database as one of its biggest strengths. He says "using the system's single database means data only has to be entered once. That provides us with a significant reduction in input time and eliminates the risk of data duplication."



KEYSTONE LAW

#### Client >

Keystone Law

#### Sector >

Legal

#### Project >

Incorporating the functionality of P4W into a central technology platform

*"P4W was selected because it offered the very specific administration and financial functionality that we required."*

Maurice Tunney >  
Director of Technology  
and Innovation >  
Keystone Law >

### Joined up finance

The Keystone Law finance team use P4W to run the entire finance workflow of the firm. As a result of a smooth back-end integration to Keyed-in, lawyers are able to readily access all of the financial information they require.

With this integration, Keystone have achieved massive time savings for both their legal and financial teams. Running their daily work lives from one platform enables the lawyers to work efficiently across diverse locations and remain very self-sufficient.

Lawyers no longer need to be in an office or to constantly log in and out of various systems to find the information required to progress matters. Everything they require is available, regardless of where they are working, or what tasks they need to complete.

### True partnership

Maurice commented on working with the P4W team; "over the years we've required a fair amount of support to ensure the technology is configured to work exactly the way we need it to."

"Having access to P4W's knowledgeable support team and their consultancy services has made a real difference in being able to deliver a solution that is so unique to Keystone Law."

"With a fast-growing business, a partner that is agile and results orientated is crucial. We're thrilled that P4W have been by our side every step of the way and that it continues to ensure every need we have is met."

"It's not often that you find a supplier who 10+ years down the line is still as committed and supportive as P4W are. It has been an absolute pleasure to work with them from the beginning."

## More information

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